

## Search for a Spanish Partner for a Bilateral R&D Project (this document will be shared with potential Spanish companies)

Organization		
Date of Request:	28.02.2019	
Company name:	Institute of Graduate Studies and Research (IGSR), Alexandria University + Pharco Pharmaceuticals Inc.	
Contact person and title/ designation:	Nefertiti El-Nikhely, PhD Lecturer of Biotechnology	
E-mail:	igsr.nelnikhely@alexu.edu.eg Nefertiti el nikhely@hotmail.com	
Mobile number:	+2 0100 11 30 889	
Website:	http://igsr.alexu.edu.eg https://www.pharco.org/	

SECTION 1: Your Company Profile		
(Please give brief / to the point explanations. For more explanation on any point below, you may add		
a short paragraph as an annexure, with this document.)		
Business Sector	Biotechnology sector in the Academic field & R&D	
	Department of Pharco Pharmaceuticals Inc, (as an	
	Industrial partner)	
Company mission or core functions	IGSR	
	<ul> <li>Applied integrated research</li> </ul>	
	<ul> <li>Awarding master and PhD degrees</li> </ul>	
	<ul> <li>Consultation for respective industries</li> </ul>	
	<b>Pharco</b> is one of the largest pharmaceutical	
	companies in the Middle East and Africa region	
	focusing on research, formulation & manufacturing of	
	pharmaceutical products.	
Date of establishment	1987 for both IGSR and Pharco	
Ownership (if public and traded, add stock	IGSR	
exchange and ticker symbol)	Public, governmental	
	Pharco	
	Private sector	
Total number of employees		
Number of employees in R&D	Pharco has different R&D centres.	
	IGSR is an academic institutions with mainly	
	researchers	
Key products sold or services provided	IGSR	
	- Consultation to industrial sector	
	- Supervision on research	
	- Continuous education	
	Pharco, e.g.	
	- Gratisovir	



	- Mirazid	
	<ul> <li>Many branded generics</li> </ul>	
Company core technical competences	<ul> <li>Genetic identification of molecular plant species</li> <li>Crude extracts preparation</li> <li>Antimicrobial and antifungal testing</li> <li>Antitumor activity screening in cell culture</li> <li>Animal experiments</li> </ul>	
Key R&D programs and activities	- Hepatitis C treatment production	
	- Bilharziasis, Fascioliasis and other parasites	
Examples of accomplishments	Innovative products:	
	- Gratisovir	
	- Mirazid	
Company strategic orientation	Providing safe, effective pharmaceutical products	
	that are affordable and available for every patient all over the globe.	

SECTION 2: Partner of Interest				
(Please provide a brief summary of the prospective partner company or organization. This summary				
may address some or all of the points below)				
Profile of ideal technology partner	Pharmaceutical industry with interest in natural			
	products and nutriceuticals			
Core technological competencies and expertise	Phytochemical separation			
	Gas Chromatography			
	HPLC			
Other essential qualifications (e.g.: ownership,	Patents or ownership of natural products or			
track records etc.)	nutriceuticals would be an asset			
If you have a list of companies with whom you				
are in contact or interested in contacting, please				
provide contact details				
If you are interested in collaboration: please	Ethnopharmacological study of plant species			
specify details and other important information	between Egypt and Spain			
you want to share with a potential company				
Interested areas of collaboration	<ul> <li>Phytochemical expertise</li> </ul>			
	<ul> <li>Separation of active compounds</li> </ul>			
	- Upscaling production to semi-industrial			
	scale			
	- Development of a market study and			
	business plan			
Specific R&D contribution you are				
seeking/offering				

Name: Nefertiti El-Nikhely Date: 28.02.2019