

**Search for a Spanish Partner for a  
Bilateral R&D Project (this document will be shared with potential Spanish  
companies)**

| <b>Organization</b>                               |   |
|---|---|
| <b>Date of Request:</b>                           | 25/04/2022  |
| <b>Company name:</b>                              | Fujairah Research Center                              |
| <b>Contact person and title/<br/>designation:</b> | Dr. Nabil Mansour<br>Head of Research                 |
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| <b>Website:</b>                                   | <a href="https://www.frc.ae/">https://www.frc.ae/</a> |

**SECTION 1: Your Company Profile**

*(Please give brief / to-the-point explanations. For more explanation on any point below, you may add a short paragraph as an annexure, with this document.)*

|  |   |
|--|---|
| Business Sector  | Research  |
| The company mission or core functions                                  | Addressing the challenges relating to the environment, marine life conservation, ecosystem preservation, food security, desert agriculture  |
| Date of establishment  | 2019  |
| Ownership (if public and traded, add stock exchange and ticker symbol) | Public  |
| Total number of employees  | 100   |
| Number of employees in R&D   | 30  |
| Key products sold or services provided                                 | Research in Livestock, Agriculture, Aquaculture,  |
| Company core technical competences                                     | Livestock, Agriculture and Honeybee research<br>Partnership with key research center in UAE   |
| Key R&D programs and activities  | Agri-voltaic, Bio Salinity, Wild plants   |
| Examples of accomplishments  | Making contributing partnerships towards the diversification of economies in the GCC. With a desire to build relationships and emerge as the first choice for renowned and trusted holding enterprise |
| Company strategic orientation  | Alignment with UAE food security strategy.  |

|  |  |
|--|--|
| <b>SECTION 2: Partner of Interest</b><br>(Please provide a brief summary of the prospective partner company or organization. This summary may address some or all of the points below) |  |
| Profile of ideal technology partner  | A pioneer in aquaculture research and vaccines for commercial fish farming.  |
| Core technological competencies and expertise  | Expertise in fish vaccine development  |
| Other essential qualifications (e.g.: ownership, track records etc.)   | Proven expertise and innovative technical background added value to EAU and interest in the GCC market.<br>Interest in developing new vaccines for commercial fish farming in the middle east environment. |
| If you have a list of companies with whom you are in contact or interested in contacting, please provide contact details   |  |
| If you are interested in collaboration: please specify details and other important information you want to share with a potential company  | The outcome of the research project should be a viable commercial product or technique.<br>The main goal is to develop a sustainable greenhouse got the GCC market.  |
| Interested areas of collaboration  | Aquaculture research, fish vaccines  |
| Specific R&D contribution you are seeking/offering   | Offering: Field infrastructure and GC market opportunity, Partnership with UAE universities<br>Seeking: Great expertise Knowledge and motivation to address the challenges of the middle east environment. |

Head of Research

**Signature**

**Date:**  
25/04/23

